



# CASE STUDY

# FINANCIAL

## SERVICES SECTOR

### About ITC

ITC Secure (ITC) is an advisory-led cyber security services provider and a Microsoft Solutions Partner with designations in Security, Modern Work, and Infrastructure.

The company has a 25+ year track record of delivering business-critical services to over 300 global blue-chip organisations, bringing together the best minds in security, a relentless focus on customer service, and advanced technological expertise to help businesses succeed.

With its integrated delivery model, 24x7 fully managed state-of-the-art Security Operations Centre, and customer-first mindset, ITC works as an extension of its customers' teams to accelerate their cyber maturity – safeguarding their digital ecosystem, securing their business, and their reputation.

ITC serves global organisations from its locations in the UK and US with a world-class team of cyber consultants, technical designers, and cyber experts.

The company is a certified Great Place to Work® employer and an active member of the Microsoft Intelligent Security Association (MISA). ITC is also the winner of the 'Cyber Security Company of the Year 2022' award, 'Customers at the Heart of Everything 2022' award, Best Workplaces™ 2022, Best Workplaces™ in Tech 2022 and Best Workplaces™ for Wellbeing 2023.

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# Leading wealth management company chooses ITC as its managed security and network partner

## The Customer Ask

In a world of intranet, internet, shadow IT and insider threat, the customer needed a partner who could deliver secure network management, visibility of key assets and sensitive data, without over-stretching their limited internal IT teams.

## Overview

### Industry

Financial Services Sector

### Environment

800 employees

HQ in London, with 13 offices around the UK

4 Datacentres

### Challenges

Increase in cyber security threats due to HQ move and WAN & LAN expansion.

Increasing costs and pressure on internal IT teams.

### Solution

ITC designed, deployed and integrated full security, network and performance management.

ITC's Managed SIEM service delivers 24x7x365 real-time incident reporting and log analysis.

A simplified supply chain and trusted accountable partner freed up valuable resources so the customer could focus on core business goals.

## The Technical Challenges

With expanding LAN and WAN networks added to a growing security need, the customer found their internal IT teams stretched and a threat landscape that increased risks against their core business.

Successful organic growth, linked with regulatory changes, had led to the adoption of additional security and infrastructure technologies. Additionally, increasing breakout from the customer's core VPLS service and increasing third-party connectivity resulted in further pressure on their internal IT teams.

The customer needed a trusted and accountable partner who could deliver both network and security expertise, simplify the supply chain and alleviate pressure from the internal teams.

## The Solution

After issuing RFI and RFPs to support the customer's HQ LAN and review their firewall capability, the customer recognised the agility, personalised approach and expertise brought by ITC in both areas.

Following the successful delivery and management of the LAN network for the customer's HQ, the rest of the UK offices were soon moved under ITC management.

In parallel, ITC experts completed a full review of the customer's firewalls including design, configurations and rules. Understanding the customer's growing concerns for security and real-time alerting, this led to the implementation of ITC's Managed SIEM service. The solution delivers secure management of over 30 use-cases, plus risk and threat monitoring that includes; DDOS protection, AV alerting, suspicious behaviour activity, network scanning, joiner/mover/leaver processes and the customer's CRM platform.

Soon after, the customer's WAN services covering multiple sites across the UK and Channel Islands were integrated into ITC's Managed Services.

Finally, protection of internet breakout activities was transitioned under ITC's management into ITC's Managed Firewall service, completing the network and security solution required by the customer.

## The Results

The solution met the customer's need for a single supplier for both network and security.

It also provided greater resilience and reliability, resulting in higher levels of customer trust and protected against data leakage that could have led to reputational damage and financial loss.

The customer is more secure, more competitive and more successful, and reported seeing a considerable saving in costs shortly after.

ITC's Managed SIEM delivers 24x7x365 management of the customer's infrastructure with real-time incident reporting and log analysis. A simplified supply chain and trusted accountable partner freed up valuable resources so the customer could focus on their own core business goals.

## The ITC Journey

This case study offers a good insight into why Financial Services organisations choose ITC as their trusted security and network partner. From initial consultancy and network discovery through to full security maturity, we can help organisations grow both their core business and IT functions to achieve cost effective enterprise-grade solutions that meet today's cyber threat challenges.