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CYBER SUMMIT 2026

# ITC CYBER SUMMIT 2026

Addressing the biggest trends in cyber security

## Awareness to Action

Supported by: Microsoft THE CYBER ESCAPE ROOM CO.

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# Welcome

## Jon Muir

Chief Revenue Officer
ITC Secure




# AGENDA

**13:00 Welcome**

**13:10 CEO address**

**13:25 The Global Threat Landscape**
*What's on the horizon for 2026?*
**Lt. Gen. Sir Graeme Lamb KBE, CMG, DSO**

**13:50 Unified Security Operations in the Era of AI**
*Leveraging data, AI and XDR for proactive protection.*
**Gaby Gradden, EMEA Security, Microsoft**
**Matt Ross, CTO, ITC**

**14:25 Networking break**

**14:45 Governing Data Risk**
*Mastering data integrity, compliance and security.*
**Alan Armstrong, Microsoft MVP, ITC**
**Jonathan Bruce, Senior Cloud Security Consultant, ITC**

**15:10 The Cyber Escape Room Co.**
*An immersive experience with maximum impact.*

**15:55 Closing remarks**

**16:00 Networking drinks**

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# CEO address

## Arno Robbertse

Chief Executive
ITC Secure

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# The Global Threat Landscape


## Lt. Gen. Sir Graeme Lamb

KBE, CMG, DSO

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# Unified Security Operations in the Era of AI

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## Gaby Gradden

EMEA Security
Sales Director

## Matt Ross

Chief Technology
Officer

# Frontier transformation

**82%**

of leaders expect to use agents in the next 12-18 months to meet demand for workforce capacity*

**1.3B**

projected agents that businesses will have by 2028**

*Source: Microsoft Work Trend Index Survey 2025*
**Source: IDC Info Snapshot, Sponsored by Microsoft, 1.3 Billion AI Agents by 2028, Doc. #US53361825, May 2025

# Facing unprecedented challenges

**4.5x**

increase in click-through when phishing **is AI-automated**[1]

**80%+**

of leaders cited **sensitive data leakage** as their main concern around adopting generative AI[2]

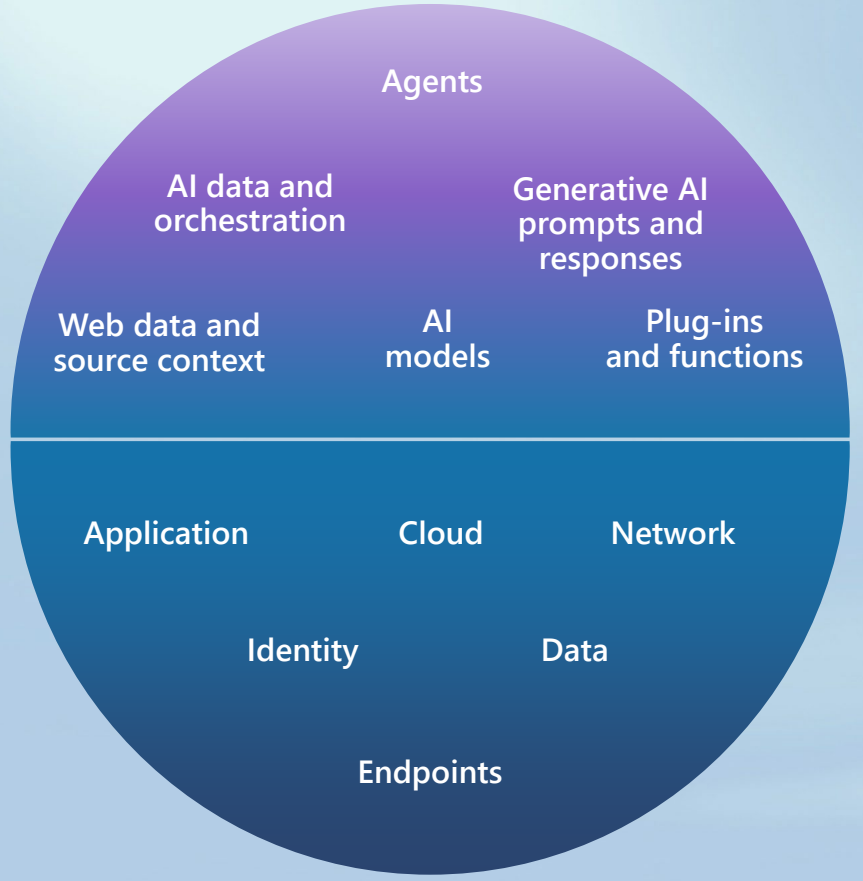
**41-60**
tools

used by **~26% of organizations** surveyed by IDC[3]

1. 2025 Microsoft Digital Defense Report (MDDR)
2. Gartner®, Gartner Peer Community Poll – If your org's using any virtual assistants with AI capabilities, are you concerned about indirect prompt injection attacks? GARTNER is a registered trademark and service mark of Gartner, Inc. and/or its affiliates in the U.S. and internationally and is used herein with permission. All rights reserved.
3. IDC, March 2024

# AI creates new attack surfaces

New AI attack surfaces



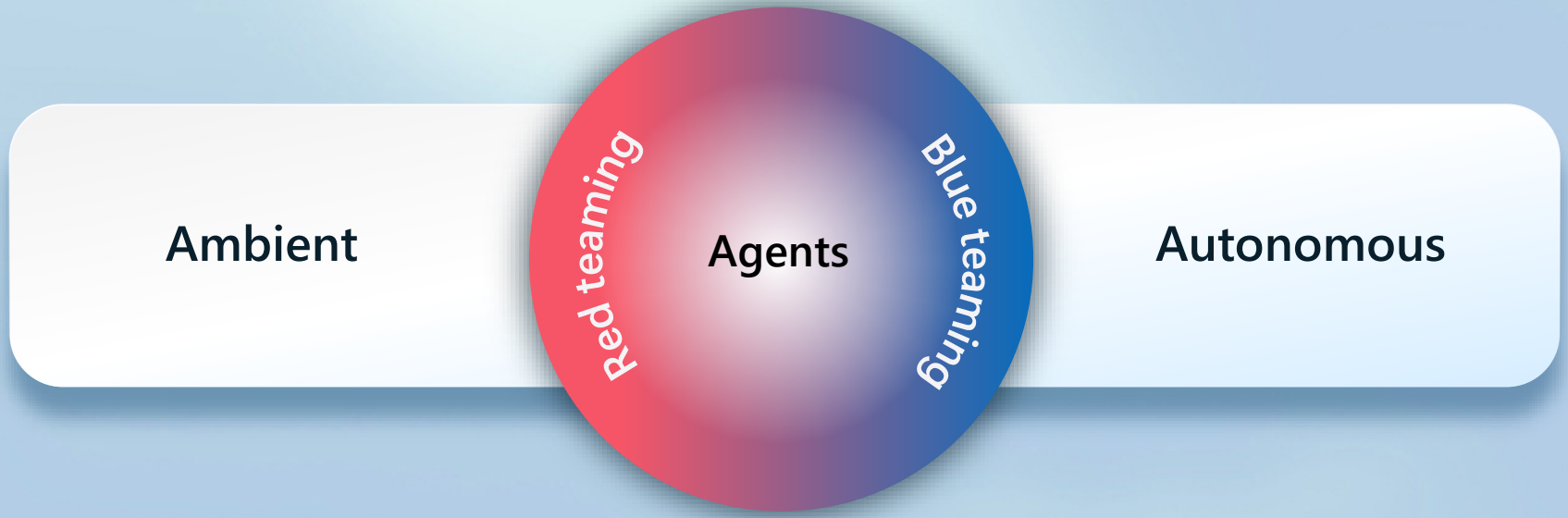

Traditional threat vectors

To unlock the potential of agentic AI,
we need to start with trust.

And trust starts with security

# Our vision

## Security as the core primitive

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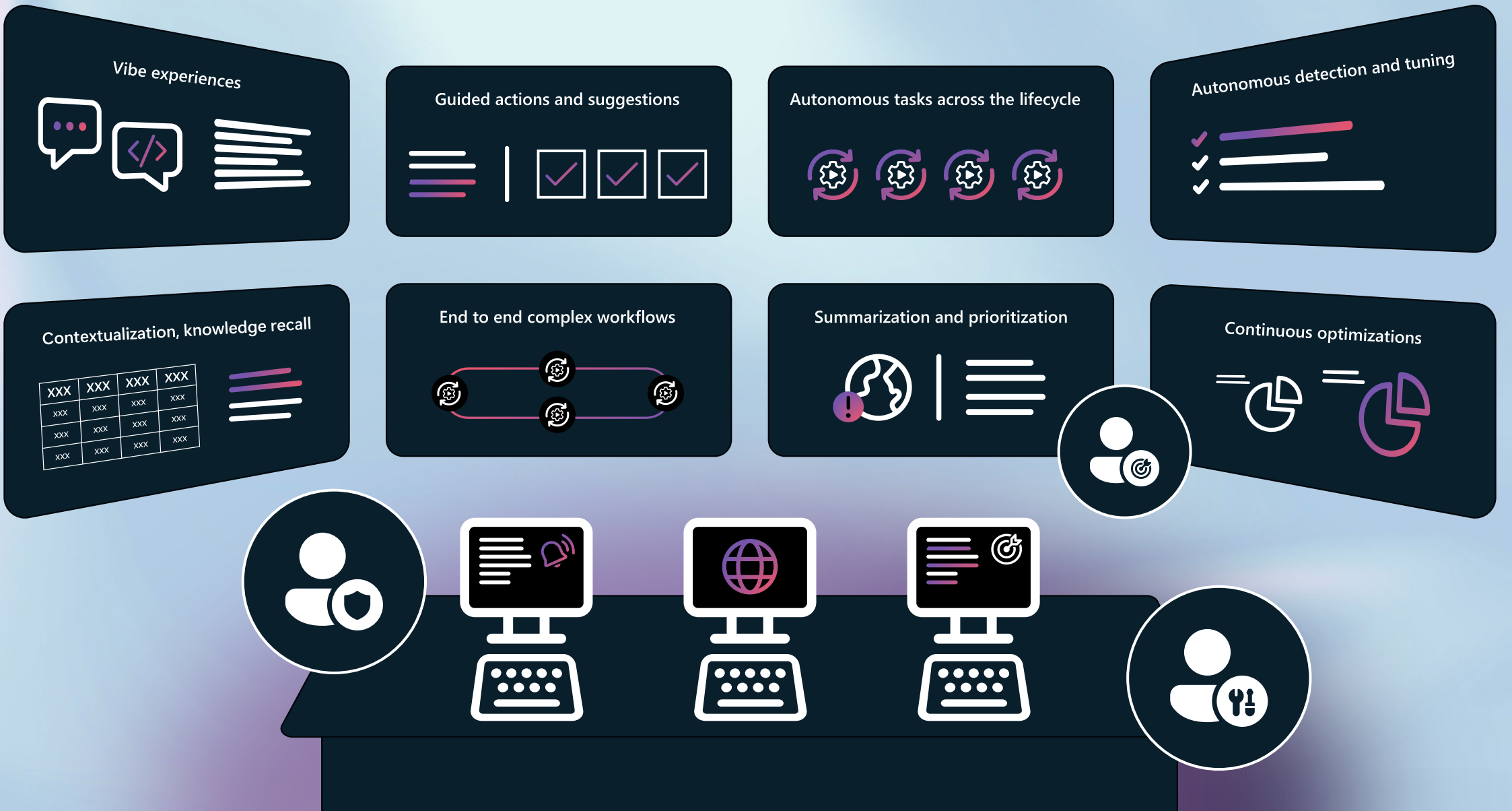
# In this new era for the SOC, AI will be everywhere



# Attackers move fast while tool sprawl can slow you down


## Each minute matters

**72 mins**
median time it took attackers to access private data from phishing (in 2022)[1]

**194 days**
mean time to detect a threat[2]

## Too many security tools

**41 to 60 tools**
used by ~26% organizations surveyed by IDC. 61 to 80 tools used by ~21% organizations.[3]

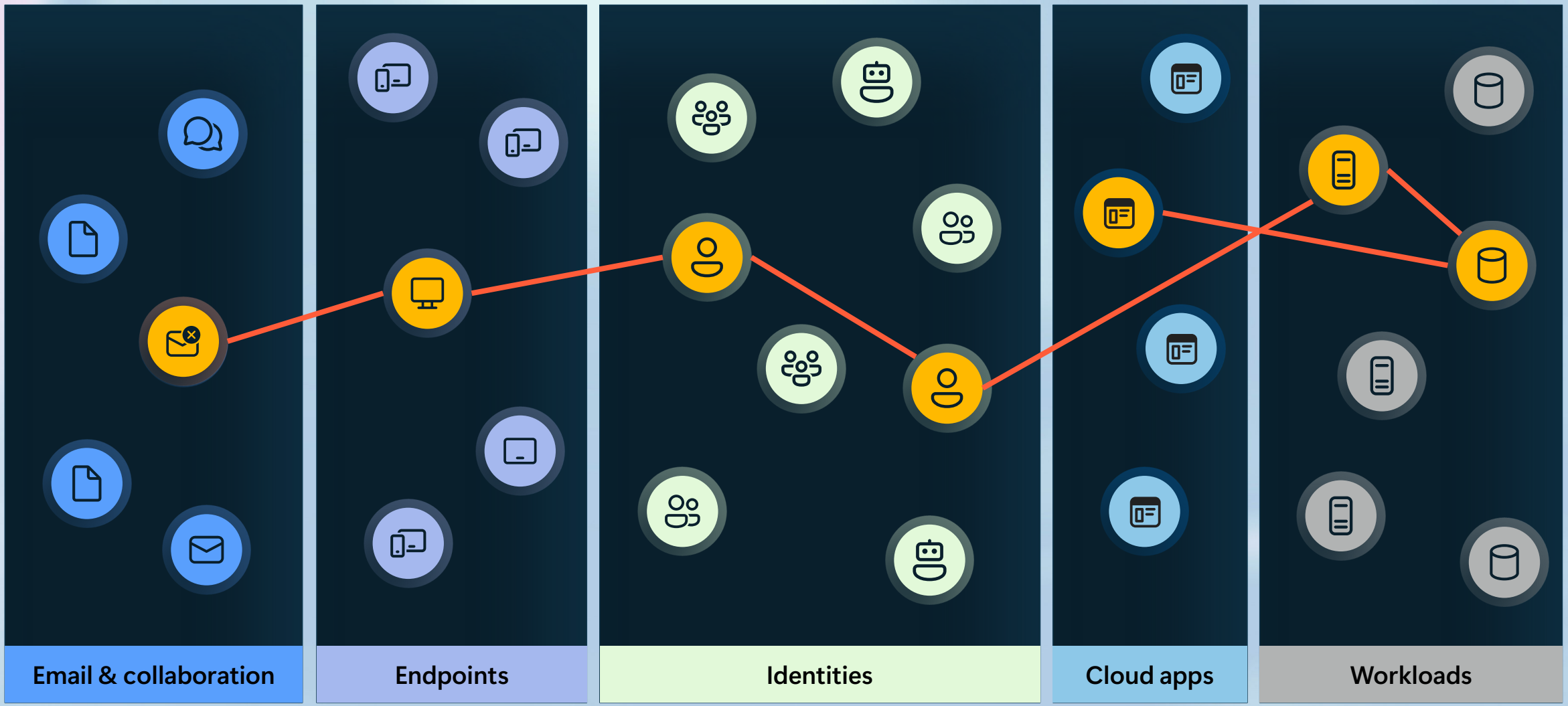
## Teams miss alerts

**70%+**
of interviewed security pros say they missed, ignored, or failed to respond to high priority alerts[4]

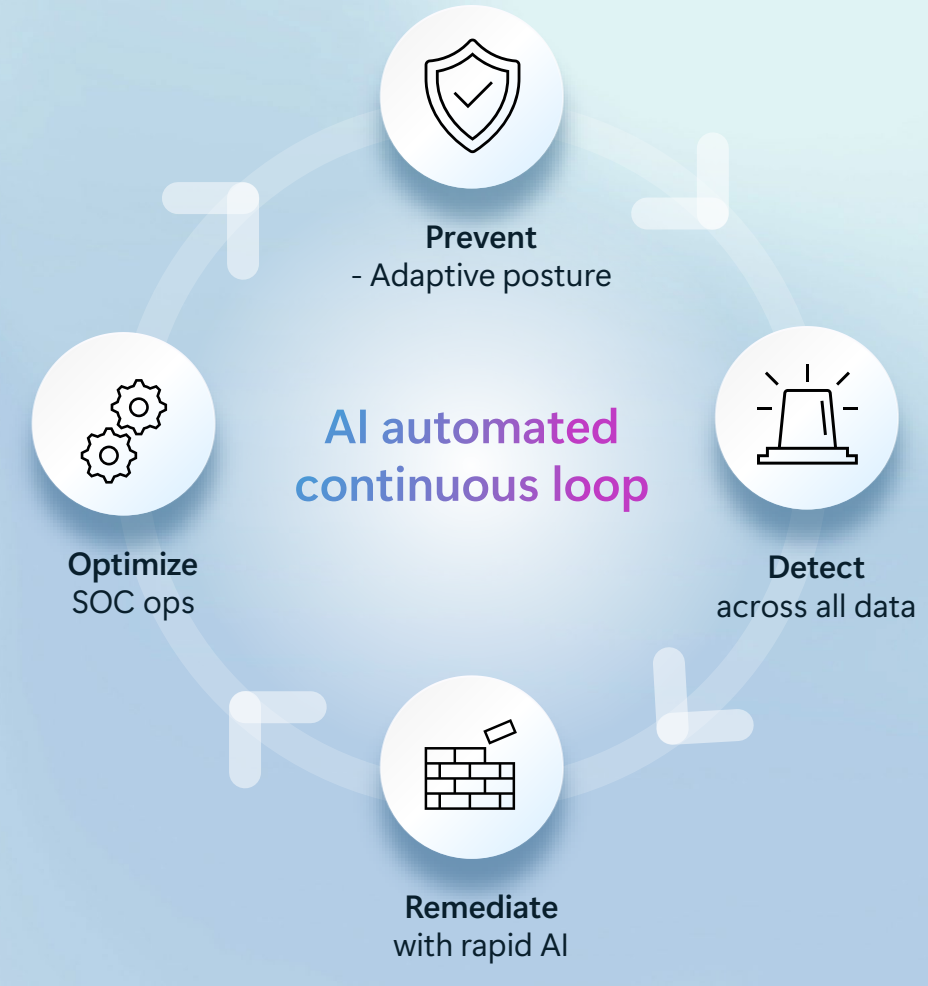
1 MDDR 2022
2 IBM Cost of a Data Breach Report 2024
3 IDC
4 Coro release, 2024

# Defenders work in silos

## Attackers think in graphs, exploiting vulnerabilities



# Unification can lead to better, more responsive protection




**Automatic attack disruption saves time**

Detect & disrupt human-operated attacks within just a **few mins**[1]

**Reduced costs**

**$27.66 M benefit**
over 3 years as projected by Forrester in 2023[2]

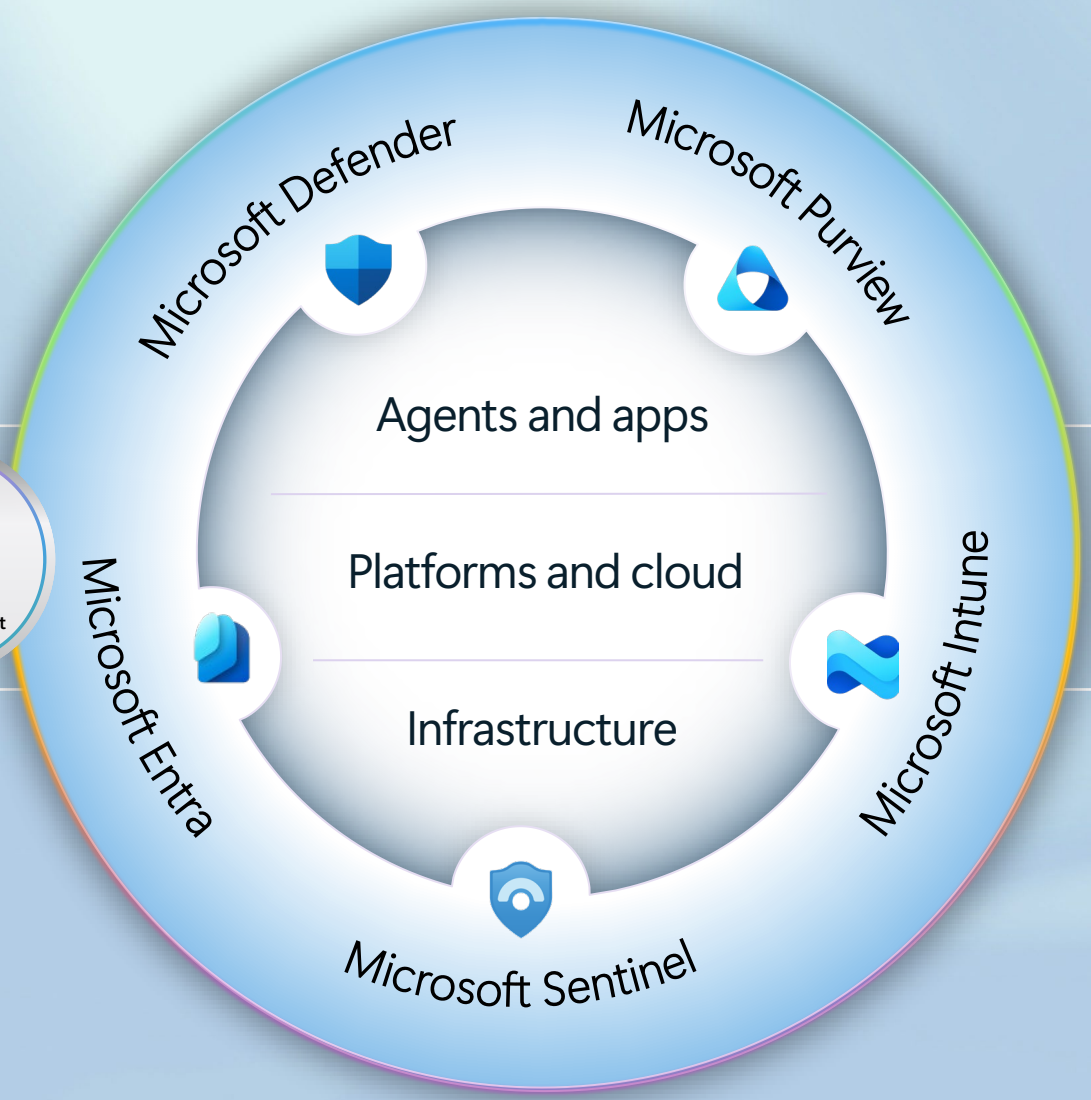
**Predictive graphing reduces likelihood of breach**

**70%+**
potential reduced likelihood of a breach as projected by Forrester in 2023[2]

1 Microsoft is a Leader in the 2023 Gartner® Magic Quadrant™ for Endpoint Protection Platforms | Microsoft Security Blog
2 Forrester Total Economic Impact of Microsoft Security, Feb 2023

Forrester TEI Key Findings are projected over 3 years and are quantified using a composite organization created by Forrester using responses from 5 interviewed representatives and 361 survey respondents with experience using Microsoft Security solutions.

# Our AI-first end-to-end security platform




**Threat intelligence**
Powered by 100 trillion daily signals[1]

Microsoft Security Copilot

**Security services**
Incident response | Managed services | Dedicated engineering

[1]Microsoft internal data. October 2025

# Microsoft Sentinel data lake is a game changer

Unify security data to enable agentic defense and deeper insights

Seamless data tiering and low-cost, hyperscale storage

AI-powered advanced analytics


Unified data connectors
(Incl. 350+ Sentinel connectors)

Multicloud and multiplatform

# The Microsoft Sentinel data lake advantage

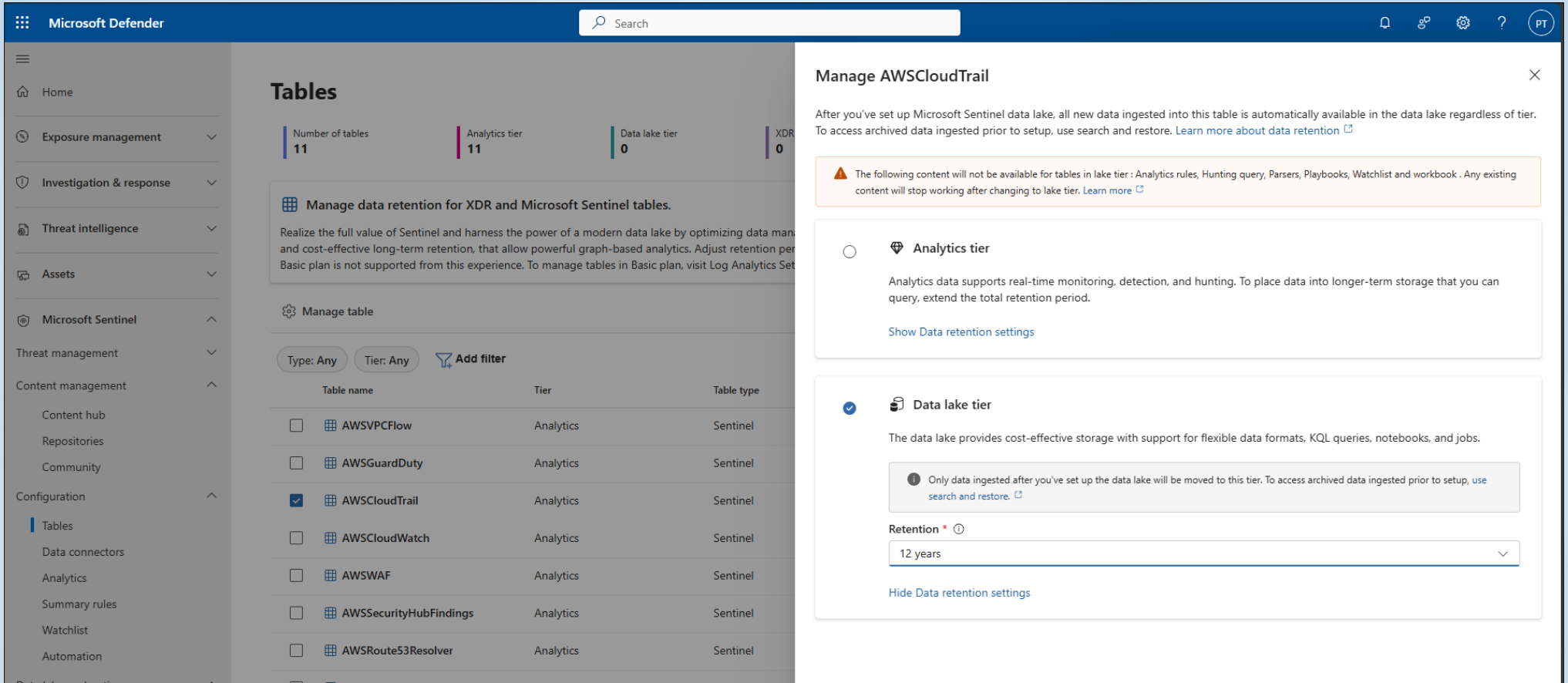
Gain visibility across systems with a unified security data lake

Optimize costs by storing your data your way (analytics or data lake)

Get deeper insights utilizing real-time and historical analysis

Power ML and AI models for intelligent security analytics

Built-in cloud scalability and zero infrastructure overhead with SaaS experience



Together, we're

securing

the future.

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# Networking break

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# Governing Data Risk

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## Alan Armstrong

Head of Cloud Security
and Microsoft MVP

## Jonathan Bruce

Senior Cloud Security
Consultant

# STARTING FROM SOLID FOUNDATIONS


**Be aware of your data:**
Understand its locations and how it is used.

**Identify and validate the risks:**
Look at the immediate risks that need reducing.

**Corporate policies:**
Ensure internal policies are in place.

**Regulations:**
Defines minimal requirements.

**Agile approach:**
Build use cases to ensure results are seen in the early stages.

# MASTERING DATA GOVERNANCE, COMPLIANCE & SECURITY

**Case study: Tier 1 bank**

## The real issue being solved.

**High-stakes cloud adoption with regulator oversight:**

- Regulatory requirement to demonstrate reasonable and proportionate data protection controls.
- Enable secure external sharing of the bank's information.
- Enhance DLP capability across all channels.

# MASTERING DATA GOVERNANCE, COMPLIANCE & SECURITY

## Changing the enforcement model

### Core Insights:

### Key mindset and behavioural changes:

- C-suite ownership of data risk.
- Start enforcing what can be done and by whom.

### Practical implementation (label & protect):

- Leaned into the Microsoft 365 control plane.
- Simplified label taxonomy.
- Sensitivity labels as policy triggers.

### Data governance & compliance outcomes:

- Labels and encryption form the baselines of robust data governance.
- User behaviour & context matter.
- Governance shifts from static to continuous.

# MASTERING DATA GOVERNANCE, COMPLIANCE & SECURITY

## Risk-led governance in the era of AI

Static labels don't scale; **behaviour**, **context** and **risk** drive controls. In the AI era, that breaks fast….

- Content morphs through extraction, summarisation & chaining across tooling
- New patterns emerge in real-time *(e.g. sensitive insights inferred by harmless prompts…)*
- Volume explodes – unstructured data floods in at machine speed

**Start being aware of how AI is used in your business:**

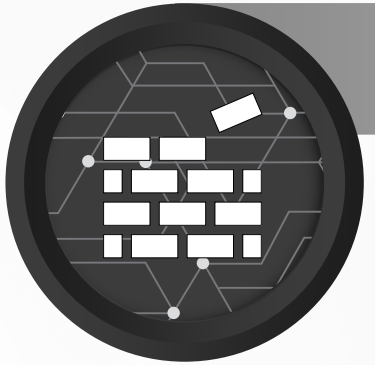
- AI posture scoring + insider risk extension to agents
- Sensitivity labels + encryption / usage rights
- Continuous observability and detecting shadow AI

# Mastering Data Governance, Compliance & Security

## Key takeaways

### Awareness of your data

Discover and understand the risks around your data and how it is used.



### Build use cases

To demonstrate granular progress and reduce disruption to the business operations.

### Stakeholder support

Ensure you have C-Suite buy in so the message is communicated across the business.

### Continuous monitoring

For GenAI usage by using the capabilities across the Microsoft Security solutions.

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# Questions

# THE CYBER ESCAPE ROOM CO.

# CYBER TRAINING IS BORING

THE CYBER ESCAPE ROOM CO.

# WHY TRAINING DOESN'T STICK

THE CYBER ESCAPE ROOM CO.

# THIS ISN'T A PEOPLE PROBLEM.

THE CYBER ESCAPE ROOM CO.


HOW PEOPLE LEARN
THE CYBER ESCAPE ROOM CO.

# FAIL SAFE

THE CYBER ESCAPE ROOM CO.

# WHY THIS STICKS

THE CYBER ESCAPE ROOM CO.

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# Closing remarks

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# Networking drinks

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# THANK YOU FOR ATTENDING THE ITC CYBER SUMMIT 2026

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